

Online Coaching course contains:

This is how your coach will work with you:

- Twice a month webinar one hour on the first and third Tuesday of every month starting at 7 PM
- Train in a completed business model
- Homework every week
- Accountability
- Talk about what strategies that are working in your market, then design a business around what you want from 50 subjects
- This is tailored around your wants and needs. E-mail your questions. They get answered.
- The subjects we can cover any of these subjects can be controlled by you
- Support Bi-weekly webinar
- Help you work your first deal. Deal discussed via email and 3 mins phone conversations
- Paperwork when you need it.
- Structuring deals you need it.
- Meet coach at investor groups get questions answered
- Option to get additional help when you are evaluating a deal, putting a deal under contract, marketing, advertising, business plan, goals
- Opt out anytime

Using neurolinguistic programming

What is Included in NLP?

You will learn:

- The mindset of a “Powerful Presenter”
- How to create your schedule to maximize every lead source
- How to make the scripts work for you
- How to convert more leads into income
- How to set-up the perfect Revenue generating environment

Program Includes:

- Hiring an virtual Assistant: Interview questions/Orientation systems
- Critical Systems and Tools for the efficient Real Estate investment office
- Customer Service and Telephone Techniques
- Lead Generation and Follow-Up systems
- Detailed checklists for Short Sales and REO transactions
 - Common investing mistakes
 - Investment analysis and risk

Online Coaching course contains:

Russ will be the coach he will be available to help you:

Establish a solid investment plan.

- Set reachable financial goals.
- Plan your education program.
- Review your ideas and strategies.
- Avoid common pitfalls.
- Evaluate your progress

- [How to Get Rich with Real Estate without Cash, Credit, Risk or Experience](#)
- [How to Profit from Up and Down Real Estate Markets](#)
- [How to Get Motivated Seller Leads on Autopilot](#)
- [How to Talk to Motivated Sellers and Sound Like a Pro](#)
- [How to Get Deals Under Contract with Risk Free Offers](#)
- [How to Help People and Make Money with Real Estate](#)
- [How to Focus on the Money Makers and Avoid the Time Wasters](#)
- [How to Negotiate the Best Short Sale and Foreclosure Deals with Banks](#)
- [How to Get Top Dollar Buyers on Autopilot](#)
- [How to Do Long Distance Deals While At Home in Your Pajamas](#)
- [How to Fund Your Real Estate Deals](#)
- [How to Close the Deal Like a Seasoned Professional](#)
- [How to Avoid the Biggest Mistake Investors Make](#)

<http://www.youtube.com/watch?v=iF7xvXwJVX8>

I'll show you **how to buy houses**:

- With and without Banks
- With and without Credit
- With and without Money
- With and without Partners
- With and without Hard Money Lenders
- With and without Private Lenders

You will learn a **complete, A-to-Z, comprehensive business of buying, selling, renting, and managing single-family houses and 2-family buildings** (or “doubles” as we call them in our area).

You will learn the ins and outs of:

- **Wholesaling** (legally **flipping properties** to other investors without ever doing any repairs)
- **Retailing** (**buying, fixing up, and selling houses** to owner occupants)
- **Buying Houses Subject To** the Existing Financing (i.e. never having to qualify for a bank loan)
- **Selling Houses on Rent-To-Own** (aka Lease Options or Lease Purchase)

Online Coaching course contains:

- Selling Houses on **Land Contract** (or Contract For Deed)
- **Getting Funding** From Banks, Hard Money Lenders, and Private Lenders
- Buying **Pre-Foreclosures** BEFORE they Get Foreclosed On
- Buying **Foreclosures** AFTER they Get Foreclosed On (**REOs, HUD Repos, etc.**)
- **How to work with Realtors, Title Companies, Attorneys, Eviction Court, etc.**
- And Much, Much, More!
- Create 10 accountabilities monthly that will drive your business forward powerfully
- Each month you will learn and practice a new rapport theme
- Each week you will learn a new NLP technique
- You will be asked to read/listen to a new book each month
- Create a positive environment to invest
- Learn the hot and not areas of metro Atlanta
- Learn new techniques which will propel your business into the future
- Learn the techniques which will allow you to succeed

Homework

- Write 5 new NLP sentences every work day
- Talk to 50 Sellers each week 10 per night.
 - Fill out the lead sheet and send to me with the comps.
- Send out 50 mail pieces to market your company